



Support and protection for your business.

**DID YOU KNOW...** Morton Michel policyholders receive a free business support package and access to a wide range of fantastic discounts and benefits.





# What our clients say...

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Recently James one of the business executives at Morton Michel took over handling of our franchise account and the service he has provided has been absolutely outstanding.

We know our franchises are in safe hands with him. His communication is exceptional, always keeping us in the loop and turning any queries around nice and quickly. He is an asset to Morton Michel and a key reason in our continuing alliance and loyalty to them.

Kirsty Lincoln Active Future 23rd September 2022 66

My quote was arranged with Daniel following a call back at a time which suited me. We discussed in detail the policy and variations. This is the first policy I have taken out for Public Liability, being newly self-employed. Daniel spent time explaining the areas I needed more information on and double-checked details where I had specific questions. Very thorough. Would recommend this company.

Nicola Stokes, Tiddler Town 9th November 2022



# Since establishing in 1964, we have aimed to approach insurance differently to most other insurance brokers.

We have a long history of working with the Children's Activities sector and launched our Group policy in 1971 to cater for the wide and diverse range of services provided. Since then we've enjoyed getting the opportunity to grow and adapt alongside the sector.

Winner
of the 'Game
Changing Supplier'
category at the
What's On 4 Kids
Awards 2022



### My name is Dan Nocera, Business Development Executive from Morton Michel.

In my role I work closely with our introducer and franchise partners to help provide specialist insurance solutions to their networks, franchisees and members, with a primary focus on the children's activity and connected sectors.

I get to work directly with franchisors, franchisee's and sector contributors. Regardless of who I am working with or their role in the industry the passion, excitement and energy that this community has is universal. It is unlike any other I have been a part of and I feel very privileged that so many people trust us to take care of their insurance needs.



Morton Michel are proud to be a founding member of the Children's Activities Association. Our shared beliefs in raising professional standards in the unregulated activity sector are important to us and we're proud to support the CAA in this area.







## Not just insurance

As market leaders within the childcare, activity and education sectors we are continually developing ways in which we can support our customers with added value services and business savings.

Working in partnership with Morton Michel, you will receive a suite of additional benefits to support you, your business and your staff, saving both time and money.

## All Children's Activity policyholders have access to:

Access to free online training from flick Learning for all your staff

Free legal and HR advice and free legal documents through ARAG, along with a confidential counselling helpline for staff

Automatic membership to our exclusive ChildCare Club, containing dozens of discounts on supplies and business services

Access to our Employee Benefits Discount Portal with many market-leading retail discounts





## **FREE**

# Online Training

Unlimited **FREE** annual subscriptions to over 85 RoSPA-accredited, CPD-certified online training courses to help you train all your staff and run your business!

Award-winning training courses from flick Learning are designed specifically for childcare providers and cover a wide range of topics, including:

Safeguarding

Heath and safety

Diversity and inclusion

E-safety

Data protection and GDPR

All courses are CPD accredited and RoSPA approved. Take a look at the full course list **here.** 



Compatible on any device

Assign courses to your staff

Administrator function allows easy reporting Live chat function available 365 days a year





# Legal, Tax and HR Support from ARAG

Morton Michel Children's Activity policyholders have access to **FREE** legal and tax support and HR advice through ARAG.

#### This service includes:

Access to a free, independent legal and HR advice line providing expert advice on a range of business-related legal and tax matters including employment and law disputes. Helplines are subject to fair and reasonable use and will only incur the cost of the call (unless otherwise stated).

Access to customisable legal documentation such as contracts, employee handbooks, supplier and venue agreements and letter templates to assist with recruitment, along with forms that can be used for record-keeping.

A crisis communication advice service with access to professional public relations expertise to help protect your business reputation following adverse publicity.



ARAG also provides
all Morton Michel
policyholders, their staff
and their families with
access to a completely
confidential free counselling
helpline staffed by qualified
counsellors available
24 hours a day, seven
days a week.





# Discounts and Benefits Portal

We're thrilled to be able to provide you with access to 100's of discounts and offers at your fingertips.



#### **EXCLUSIVE** Discounts and Benefits Portal

The discounts and benefits portal allows you to access many genuine market-leading retail offers. There is no cost to this service and you receive access just by being a Morton Michel policyholder.

Access to over 600 discounts and offers available including top brands such as Apple, John Lewis and Ticketmaster

Mobile app allows you to access information on the go

Optional customisation for your brand

Launch and communications support available



















## ChildCareClub

Morton Michel policyholders receive automatic access to our exclusive ChildCare Club, including fantastic benefits and discounts available to you and your staff.



#### **BENEFITS INCLUDE:**

Discounted paediatric first aid training

Huge savings on days out to the UK's top theme parks and attractions

Savings on holidays with Haven

Discounts at restaurants, cinemas, day's out and more with tastecard

£1 for 30 day kids pass membership

You can browse the discounts and benefits at www.mortonmichel. com/ChildCareClub

Promote your classes

# Do you want to be part of our ChildCare Club?

Simply provide a discount or offer exclusive to Morton Michel policyholders and receive:

Extend your marketing reach to our network of childcare professionals and businesses

A listing on our ChildCare Club webpage

Regular emails to Morton Michel policyholders including nurseries, preschools and childminders

Posts about your discount across social media platforms

Inclusion in our printed literature at events





Below is some useful information and contact details for both existing Morton Michel policyholders, and those looking to receive a new quote.

#### Who to call

#### For new quotes

#### **Dan Nocera**

Please contact Dan via email letting him know when you require the policy to start, the best date/time for a call and your contact number. Dan will work with our New Business team to get an appointment scheduled to complete the quote.

E dan.nocera@mortonmichel.com

Alternatively, you can complete a quote via your dedicated online portal **here** 

You can also contact the New Business team via phone on **0330 058 9861** and selecting **option 4**.

#### For general queries, changes & renewals:

Please contact Morton Michel on **0330 058 9861** and select **option 3**.

#### Your dedicated point of contact:

Please contact **Dan Nocera** directly either via email **dan.nocera@mortonmichel.com** or by calling **07756875046**.

## Other helpful contacts:

Our Contact Centre customerservice@ mortonmichel.com

Our Website www.mortonmichel.com

The ChildCareClub
Discount and Benefits
www.mortonmichel.
com/childcareclub

ARAG Legal Advice Line 0330 303 1466 quoting Morton Michel and your policy number.







If you'd like to get in touch about any of the benefits or anything further please get in touch with a member of our team.



- 0330 058 9861
- 📈 dan.nocera@mortonmichel.com 🔀 customerservice@mortonmichel.com
- www.mortonmichel.com/childrens-activity-providers-insurance

Morton Michel ChildCare Club benefits, flick learning and the employee discount portal do not form part of the FCA regulated products. These are provided as an additional service.

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